CITY OF RAPID CITY
CONCESSION AGREEMENT
DINOSAUR PARK

For and in consideration of the terms and conditions hereinafter set forth and the rental payments due hereunder, the City of Rapid City, herein called “City”, and Hisega, LLC, hereinafter referred to as “Concessionaire”, do and hereby enter into this Concession Agreement.

1. **Term.** The term of this Agreement shall be for a period of five (5) years commencing January 1, 2018 and terminating on December 31, 2022. The Agreement may be renewed however the terms and conditions shall be subject to renegotiation by the parties. If agreement cannot be reached on the renegotiation by the parties on or before December 1, 2022, then and in that event this Agreement shall be terminated and the Concessionaire shall have no further rights under this Agreement.

2. **Time of Opening.** The Concessionaire must have the concession open commencing no later than May 1st and terminating on or about September 30th of each year with the minimum hours of operation from 10:00 am to 8:00 pm May 1st through August 31st and from 12:00 pm to 5:00 pm during September; however, the Concessionaire may remain open at any other time, if in its opinion, weather and other conditions permit. Concessionaire must notify the Parks and Recreation Director if inclement weather or other circumstances prohibit the concession to be open by May 1st. Concessionaire may operate said concession only during the hours of sunrise to 10:00 pm.

3. **Premises.** The premises covered by this Agreement are described as follows:

   The Concession Building in Dinosaur Park, including all lands within 25 feet of said building that are immediately adjacent thereto lying east of Skyline Drive, all
located in the Southeast Quarter of the Northwest Quarter (SE1/4NW1/4) of Section Two (2), T1N, R7E, BHM, Rapid City, Pennington County, South Dakota

4. **Rent.** The Concessionaire agrees to pay to the City for the use and occupancy of the above-described premises for the term of this Agreement an amount not less than Two Thousand Dollars ($2,000) per year plus fifteen percent (15%) of all gross revenues in excess of Twenty Thousand Dollars ($20,000.00). Such rental shall be paid at the Rapid City Finance Office on a monthly basis in an amount not less than the following minimum schedule for each year under this Agreement or any renewal thereof:

Two Thousand Dollars ($2,000) on or before June 10 and fifteen percent (15%) of the gross revenues over Twenty Thousand Dollars ($20,000) on or before July 10, August 10, September 10 and October 10 of each year.

Any additional sums over and above the stated monthly figure to be paid pursuant to the gross revenue will be paid at the time that the last payment for the calendar year is tendered but in no case later than November 1 of each year.

It is specifically agreed that failure to pay the rental when due shall constitute a breach of this agreement and may be considered grounds for termination of the agreement by the City.

Gross revenues shall include revenues from the sale of souvenirs, curios, food, coin operated binoculars, and any and all other items or services sold under the direction or supervision of the Concessionaire at said concession.

5. **Gross Income Statement.** Concessionaire shall present a statement of the gross revenue of the concession to the Rapid City Finance Office for each month within ten (10) days after the end of each month of operation. Failure to comply shall constitute a breach of this agreement.
It is specifically agreed that no later than January 31 following each year covered by this Agreement, the Concessionaire will have a certified public accounting firm determine that the sales as reported to the City reasonably reflect sales of the Concessionaire for the period. The Concessionaire shall also make available on or before January 31 of each year an itemized financial statement showing all receipts for the preceding calendar year, including expenditures for all concession related operations. Said statements shall be made available to the Rapid City Finance Office and the Parks and Recreation Director for confidential review.

6. **Use of the Premises.** The Concessionaire shall use the premises for commercial purposes only. Concessionaire further covenants that they will abide by and comply with all statutes, ordinances and municipal regulations related to the conduct of such business. The Concessionaire shall not conduct an unlawful business on the premises.

7. **Quiet Enjoyment.** The Concessionaire, upon paying the rental and observing the term hereof, shall lawfully, peaceably, and quietly hold, occupy and enjoy said premises during the term hereof without hindrance, eviction or molestation by the City, or by any person or persons lawfully claiming under the City.

8. **Utilities.** The Concessionaire shall pay all utilities relative to the Concession.

9. **Inspection of Records.** Concessionaire shall keep accurate records of all sales and receipts in accordance with such bookkeeping systems as City may approve; and City shall have the right to inspect the books, records, and inventories of the Concessionaire at any reasonable time for the purpose of ascertaining the correct amounts due to the City under the terms of this Agreement.
10. **Scope of Concession.** Concessionaire shall provide food service to the general public without discrimination as to race, color, sex, creed, religion, ancestry, national origin, or disability and will not permit discrimination against any person or group of persons, in any manner prohibited by local, state or federal laws. Sales shall be limited to food items, souvenirs, curios and other related items.

   The prices charged by Concessionaire for services, good, food and drink shall be reasonable and shall not be in excess of prices prevailing elsewhere for the same kind and quality of service.

   At no time shall Concessionaire sell or give away any alcoholic beverages, or allow any alcoholic beverages to be consumed on the premises.

   Concessionaire shall not allow any person to make their residence on the premises, nor shall it permit persons to remain or loiter within the demised premises during the hours of operation. Concessionaire shall not use or permit the premises to be used for any other purpose, or for any unlawful immoral or indecent activity. Concessionaire shall confine it’s activities to the area rented by it under the terms of this Agreement.

11. **Alterations, Repairs or Improvements.** Concessionaire shall not make any alterations, repairs or improvements to the concession building or to the area immediately surrounding said building without obtaining prior written consent from the Director of Parks and Recreation. Requests to make alterations, repairs or improvements shall be made at the expense of Concessionaire and shall become the property of the City of Rapid City. Concessionaire shall not post any signs without obtaining prior written consent from the Director of Parks and Recreation.
12. **Liability and Indemnity.** The Concessionaire agrees to defend, indemnify and save harmless the City from any and all claims, damages, costs, and expenses, including reasonable attorney fees, arising out of or in connection with the conduct or management of the business conducted by the Concessionaire. City shall not be liable and the Concessionaire waives all claims for damages to person(s) or property sustained by the Concessionaire, its agents, servants, invitees, and customers resulting from the condition of the building in which the premises are situated or resulting from Concessionaire’s possession of said building or said premises.

13. **Insurance.** Concessionaire shall purchase and maintain at a minimum the following insurance during the term of this agreement:

   A. Worker's Compensation coverage required by law, including Employer’s Liability Insurance of not less than:
      
      | Bodily Injury by Accident | $100,000.00 each Accident |
      | Bodily Injury by Disease  | $100,000.00 Each Employee |
      | Bodily Injury by Disease  | $500,000 Policy Limit     |

   B. Commercial General Liability Insurance with a Combined Single Limit of Liability of not less than:
      
      | General Aggregate         | $2,000,000.00             |
      | Products and Completed Operations Aggregate | $1,000,000.00 |
      | Personal Injury Each Person | $1,000,000.00         |
      | Advertising Injury Each Person Limit | $1,000,000.00 |
      | Each Occurrence Limit     | $1,000,000.00             |

   C. Commercial Automobile Insurance for owned autos, hired and non-owned automobiles with a combined single limit of not less than One Million Dollars ($1,000,000.00) each person and one Million Dollars ($1,000,000.00) aggregate.

   D. Commercial Umbrella Insurance providing excess liability over primary coverage of Employer’s Liability Commercial General Liability, and Commercial
Automobile Liability limits of not less than One Million Dollars ($1,000,000.00) each occurrence and One Million Dollars ($1,000,000.00) aggregate.

E. Additional insurance regulations. Each Insurance policy shall include the following conditions by endorsement to the policy:

(i) Each policy shall require that thirty (30) days prior to expiration, cancellation, non-renewal or any material change in coverage or limits, a notice thereof shall be given to City by certified mail to: City Finance Officer, 300 Sixth Street, Rapid City, South Dakota, 57701, or to such address as the City may designate in writing. The Concessionaire shall also notify City in a like manner within ten (10) days of receipt, of any notices of expiration, cancellation, non-renewal payment of premiums or assessments for any deductibles which all are the sole responsibility and risk of the Concessionaire.

(ii) Companies issuing the insurance policy or policies shall have no recourse against the City for payment of premiums or assessments for any deductibles that are the sole responsibility and risk of the Concessionaire.

(iii) The Term “City” shall include all elected officials, boards, commissions, divisions, departments, and officers of the City and individual members and employees thereof in their official capacities, and while acting on behalf of the City.

(iv) The City shall be endorsed to the required policy or policies as an additional insured.

(v) The policy clause “Other Insurance” shall not apply to any insurance policy coverage currently held by the City, to any future coverage, or to the City’s self-insured retentions of whatever nature. Concessionaire and City each waives any and all rights of recovery against the other, or against the officers, employees, agents and representatives of the other, for the loss of or damage to such waiving party or its property of others under its control, where such loss or damage is insured against under any insurance policy in force at the time of such loss or damage. Concessionaire and City shall give noticed to their respective insurance carriers that the foregoing mutual waiver of subrogation is contained in the Agreement.

14. Inspection by the City. The City shall have the right to make inspections at any reasonable time to ensure compliance with this Agreement.
15. **Destruction of the Premises.** In case the building shall be at any time, wholly or partially, destroyed by fire or other unavoidable casualty so that the premises shall be unfit for occupation or use; or in the event the building is wholly or partially, destroyed by any cause whatsoever, excepting the negligence or willful misconduct of the Concessionaire, rental payments shall be suspended and prorated until such time as the structure is repaired or rebuilt. If the building is damaged, the City shall have no obligation to rebuild or repair.

16. **Assignment or Subletting.** Concessionaire agrees not to assign, lease or sublease the premises as described in paragraph 3 of this Agreement, or any part thereof, without the express written permission of the City. Assignment shall include any transfer of ownership or rights by operation of law or otherwise.

As a condition of an assignment of the interest of Concessionaire under this Agreement, Concessionaire shall pay to the City thirty percent (30%) of all profit derived from such assignment. Concessionaire shall furnish City with a sworn statement certified by a public accountant of the items from which said profit is computed and City shall have access to the books, records and papers of the Concessionaire in relation thereto.

The Concessionaire shall be allowed to subtract from the terms of the sale or assignment hereof the depreciated value of all equipment provided by the Concessionaire as well as the cost of any inventory. Any rent in excess of that paid by Concessionaire hereunder realized by reason of such assignment shall be deemed an item of such profit. If a part of the price of such assignment shall be in promissory notes, the payment to the City may be, wholly or partially, in such promissory notes but in no greater proportion than that payable to the Concessionaire, nor have a final
payment date beyond the terms of this Agreement or any extension thereof. On making such assignment and paying such sum to the City, Concessionaire shall be discharged from further liability under this Agreement, provided that all of the terms and conditions hereof shall have been duly performed by it.

17. **Maintenance of Premises.** The Concessionaire shall be responsible for all interior maintenance of the premises, including all interior surfaces, and all filters and other routine maintenance items. The City shall be responsible for all structural and exterior maintenance, including maintenance of all mechanical and plumbing systems and the electrical supply system. The parties shall coordinate the complete draining of all water lines, toilet bowls and tanks when the concession is closed for the winter so that no damage will be caused by the elements.

Concessionaire will furnish all necessary supplies to the public restrooms and will keep the areas neat, clean and in an orderly condition, including the parking area adjacent to said premises as well as property surrounding premises.

19. **Equipment.** Concessionaire shall furnish and install at his own expense, any equipment, materials, furniture, supplies, etc. required by him for the proper operation of the concession. Concessionaire’s equipment shall be placed and installed only upon the written approval of the Director of Parks and Recreation

20. **Surrender of Premises.** At the termination of this Agreement or any renewal thereof, the Concessionaire shall surrender the premises quietly and peacefully to the City in as good condition as on the date hereof except for normal wear and tear.

21. **Breach of Contract.** In the event of any breach of any of the terms or provisions of this agreement, the City shall have, in addition to any other recourse, the right to terminate this agreement, to enter and obtain possession of the entire premises,
to remove and exclude any and all persons from the premises, and to remove and 
exclude all property of Concessionaire therefrom, all without service of notice or resort 
to legal process and without any legal liability on its part.

22. **City Authority.** All matters pertaining to the terms of this Agreement shall 
be subject to the powers of the City Council and its designated authorized agents 
consistent with the laws of the State of South Dakota.

23. **Non-Discrimination.** Concessionaire shall not on the grounds of race, 
color, sex, creed, religion, ancestry, national origin or disability discriminate or permit 
discrimination against any person or group of persons in any manner prohibited by 
local, state, or federal laws. Concessionaire further agrees to comply with any 
requirements made to enforce the foregoing which may be required of or by the City.

24. **Relationship Between the Parties.** This Agreement does not create any 
employee/employer relationship between the City of Rapid City and the 
Concessionaire, its agents or employees.

25. **Integration.** The parties agree that this agreement constitutes the entire 
understanding between them and that there are no other oral or collateral agreements 
or understandings of any kind or character except those contained herein.

26. **Savings Clause.** Should any portion of this Agreement be declared void, 
the remainder of the Agreement shall remain in full force and effect.

27. **Choice of Law.** This Agreement shall be governed by the laws of the State 
of South Dakota and any action to enforce the terms of this Agreement shall be venued 
in the 7th Judicial Circuit, Pennington County, South Dakota.
Dated this _____ day of ____________________, 2017.

CITY OF RAPID CITY

________________________________________
Mayor

ATTEST:

________________________________________
Finance Officer
(SEAL)

HISEGA, LLC

________________________________________
President

State of South Dakota )
SS.
County of Pennington )

On this __________ day of _________________, 2017, before me, the undersigned officer, personally appeared Chuck McLain, who acknowledged himself to be the President of Hisega, LLC, and that as such President, being authorized so to do, executed the foregoing instrument for the purposes therein contained by signing the name of Hisega, LLC by himself as President.

IN WITNESS WHEREOF, I hereunto set my hand and official seal.

________________________________________
Notary Public, South Dakota

My Commission Expires:
(SEAL)