

 **VEOLIA**  
ENVIRONMENTAL SERVICES  
**ENVIRONMENTAL SERVICES PRICING QUOTATION**

March 20, 2017

CITY OF RAPID CITY SD  
300 6<sup>TH</sup> STREET  
RAPID CITY, SD 57701  
Tel: (605) 939-8286

RE: Environmental Services Quotation Ref # Q497013417

Dear BETH-ANNE FERLEY:

Thank you for requesting pricing for the proper handling, treatment and/or recycling of your hazardous and non-hazardous waste from Veolia ES Technical Solutions, L.L.C (Veolia). Based upon the information you provided, we have prepared a customized solution based upon review of that information, and includes the following scope of work list below.

**Scope of Work:**

- Provide a seven person crew to conduct a mobile Household Hazardous Waste event collection for the City of Rapid City, SD. All personnel are trained and authorized for Hazardous Waste Site Operations per OSHA's 29CFR1910.120.
- Classification of waste materials (DOT Hazard Class).
- Segregation as to compatibility, hazard class and disposal requirements.
- Packaging into DOT approved shipping containers in accordance with DOT regulations (49 CFR), and over packing, when required.
- Proper labeling, according to state and federal regulations.
- Completion of manifests and associated shipping documents.
- Loading and transportation services via MCS-90 endorsed DOT transporter.
- Provide return manifest copies back to the generator within 45 days of shipment.
- Ultimate treatment at a customer approved treatment/recycling facility.
- Complete tracking documentation following the disposition of materials.

All work performed will be in strict compliance with all federal, state and local regulations and laws. CITY OF RAPID CITY, SD must also comply with all applicable laws and regulations pertaining to generators of hazardous waste. Veolia will not accept improperly identified or unidentified materials.

**Reactive Chemical Language (If applicable)**

*Some of the chemicals may not avail themselves for disposal in this manner. Due to their highly reactive nature (chemical explosives, organic peroxides, peroxide formers, pyrophorics, flammable solids, dangerous when wet and other controversial items), innovative disposal technologies have been developed to specifically address these areas.*

*Should such reactive materials be encountered during the scope of this project, Veolia will identify these and prepare an inventory. This inventory will serve as the basis for a quotation from Veolia's Highly Reactive and Explosive materials specialists. The ensuing quotation will cover all aspects of handling, labor, packaging, transportation and disposal.*

Depending upon the method of disposal and the location of the disposal facility, other applicable hazardous waste taxes and/or surcharges imposed by the state will be charged.

The foregoing price quote is firm, provided that the materials covered by the quote conform to the descriptions and quantities listed. In the event that the quantity of material differs from the amount listed in the quote or the nature of the material differs from the description listed, additional charges may apply. This quote will remain valid for thirty (30) days from the date of this

*Our services are backed by unwavering commitments to our Customers:*

*Liability Protection  
\$15,000,000 In Pollution Liability  
Insurance backed by an industry  
leading Indemnity program.*

*Service First, Safety Always  
Veolia's commitment to our  
customers is that we provide  
services in a safe and compliant  
manner and the Veolia  
commitment to our employees is  
that they leave work in the same  
condition as when they arrived.*

*Turning Waste Into a Resource  
A fundamental tenet that drives  
Veolia employees to find the best  
recycling and treatment  
solutions for the most complex,  
environmental challenges.*

*Local Service, National Strength  
Veolia provides customer and  
technical service at the local  
level by employees who know  
and understand regional and  
state regulations. They are  
supported by a Fortune 500<sup>®</sup>  
organization that has the  
financial and human resources  
to ensure success.*

*Our Customers make us better  
"When we began discussions  
with Veolia, we were pleased  
with the flexibility their company  
offered to tailor the program to  
our multiple needs."*

*Jennifer R. Dolin,  
Environmental Marketing  
Manager  
OSRAM Sylvania*

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letter. This quotation supersedes any previous or existing quotations for similar services. The pricing offered may be subject to proper profiling and approval of the waste stream in accordance with the destination disposal facility's waste acceptance requirements.

In the event you have an existing agreement in place with Veolia, the work will be performed in accordance with the terms of that agreement and no further contracting is required, other than acceptance of this price quote.

Your approval of the quotation can be made by signing the attached document and returning it via fax or email.

To obtain services, we request you complete, sign and return either by fax or email. Once the information is reviewed and approved, we can schedule the work at a time mutually agreed to by both parties.

Feel free to contact me at the number below should you require additional information or have questions about our services. We certainly appreciate the opportunity and look forward to further development of a mutually-beneficial relationship.

Sincerely,

VEOLIA ES TECHNICAL SOLUTIONS, L.L.C.



DUANE ALDRIDGE,  
OPERATIONS MANAGER  
T: (763) 786-3660  
E: duane.aldridge@veoliaes.com

AGREED TO AND ACCEPTED BY:

Signature: Beth-Anne Ferley

Name: Beth-Anne Ferley

Title: Sustainability Coordinator

Date: 3-20-2017

QUOTATION WORKSHEET

No. Q497013417

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MANIFEST FROM:  
 CITY OF RAPID CITY SOLID WAST  
 DIVISION - HHW COLLECTION  
 800 SAN FRANCISCO STREET  
 RAPID CITY, SD 57701

RETURN MANIFEST TO:  
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 DIVISION - HHW COLLECTION  
 300 6TH STREET  
 RAPID CITY, SD 57701

CERTIFICATE TO:  
 \*\*\* Same Address \*\*\*

CONTACT: BETH-ANNE FERLEY

QUOTE DATE: 03/16/2017

TERRITORY: CB1

PHONE: (605) 939-8286

FAX:

SALES REP: AARON UECKER

Line	Service	Description	Quantity	Price	Unit	Extension
	Miscellaneous:	<b>MOBILIZATION/DEMOBILIZATION FEE</b> PERMITTED HAZARDOUS WASTE 48' SEMI TRACTOR/TRAILER FROM BLAINE, MN TO RAPID, CITY, SD. RATE INCLUDES TRAVEL FEE FOR X2 TECHNICIANS.	1.00	2830.00	EACH	\$2830.00
		<b>MOBILIZATION/DEMOBILIZATION FEE</b> ADDITIONAL TRAVEL FEE FOR VEOLIA STAFF FROM BLAINE, MN TO RAPID CITY, SD. INDICATED FEE BASED ON \$887.00 ROUND TRIP AIRFARE RATES AVAILABLE ON MARCH 18TH, 2017 & INCLUDES REQUIRED TRAVEL TIME. AN INCREASE IN AVAILABLE AIRFARE RATES PRIOR TO RECEIPT OF SIGNED VEOLIA SERVICE PROPOSAL WILL BE PASSED ONTO THE CITY OF RAPID CITY, SD. MOBILIZATION FEE INCLUDES SET-UP OF COLLECTION SITE ON FRIDAY.	1.00	6430.00	EACH	\$6430.00
<b>Line Total</b>						<b>\$9260.00</b>
	Personnel:	<b>FIELD TECHNICIAN</b> SEVN(7) TECHNICIANS FOR ONSITE EVENT COLLECTION. COLLECTION TIMES 8:00 AM-1:00 PM WITH ARRIVAL OF VEOLIA STAFF AT 7 AM. ESTIMATING 10 HOURS ON SITE FOR SATURDAY COLLECTION, TEAR DOWN & LOADING WASTE.	7 at 10.00	58.00	HOUR	\$4060.00
		<b>PER DIEM</b> PER REQUIRED OVERNIGHT STAY - ESTIMATING SEVEN(7) TECHNICIANS FOR TWO(2) NIGHTS.	7 at 2.00	120.00	EACH	\$1680.00
<b>Line Total</b>						<b>\$5740.00</b>
	Materials:	051H2 - 5 GAL WHITE POLY PAILS	3.00	18.00	EACH	\$54.00
		301G-ROUND 30 GAL FIBER DRUM	5.00	30.00	EACH	\$150.00
		551H2-55 GAL OPEN HEAD POLY	22.00	35.00	EACH	\$770.00
		551A2 - 55 GAL OPEN HEAD (17H) METAL NEW	15.00	41.00	EACH	\$615.00

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Line	Service	Description	Quantity	Price	Unit	Extension
		LEVEL "D"/DAY	7.00	15.00	DAY	\$105.00
		OIL DRY	3.00	22.00	EACH	\$66.00
		CUBIC YARD BOX NON-UN RATED	17.00	65.00	EACH	\$1105.00
		VERMICULITE, 4 CUFT BAG	5.00	35.00	EACH	\$175.00
		851A2-85 GAL METAL SALVAGE DRUM (OVERPACK)	2.00	165.00	EACH	\$330.00
		4 FT LAMP BOX CONTAINER FIBER	1.00	5.00	EACH	\$5.00
		8 FT LAMP BOX CONTAINER FIBER	1.00	8.00	EACH	\$8.00
	Miscellaneous:	OVERPACK DISPOSAL SURCHARGE	2.00	87.00	EACH	\$174.00
Line Total						\$3557.00
	Waste Stream:	VARIOUS LABPACKS	1.00	62.00	EA	\$62.00
	Technology:	Store,bulk,transfer pff-site				
	Facility:	VEOLIA ES TECHNICAL SOLUTIONS				
	UOM/Container:	5 GALLON FIBER DRUM				
Line Total						\$62.00
	Waste Stream:	VARIOUS LABPACKS	5.00	128.00	EA	\$640.00
	Technology:	Store,bulk,transfer off-site				
	Facility:	VEOLIA ES TECHNICAL SOLUTIONS				
	UOM/Container:	30 GALLON CONTAINER				
Line Total						\$640.00
	Waste Stream:	VARIOUS LABPACKS	24.00	217.00	EA	\$5208.00
	Technology:	Store,bulk,transfer off-site				
	Facility:	VEOLIA ES TECHNICAL SOLUTIONS				
	UOM/Container:	55 GALLON DRUM				
Line Total						\$5208.00
	Waste Stream:	VARIOUS LABPACKS(IN BOXES)	3.00	1085.00	EA	\$3255.00
	Technology:	Store,bulk,transfer off-site				
	Facility:	VEOLIA ES TECHNICAL SOLUTIONS				

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PHONE: (605) 939-8286

FAX:

SALES REP: AARON UECKER

Line	Service	Description	Quantity	Price	Unit	Extension
	UOM/Container: CECOS PAK/CUBIC YARD BOX	OIL PAINT SOLIDS/PETROLEUM BASED ADHESIVES/TARS				
<b>Line Total</b>						<b>\$3255.00</b>
	Waste Stream: OIL BASED PAINT		21.50	607.00	EA	\$13050.50
	Technology: Store,bulk,transfer off-site					
	Facility: VEOLIA ES TECHNICAL SOLUTIONS					
	UOM/Container: CUBIC YARD BOX					
		TOTAL CUBIC YARDS. BOXES UTILIZED TO BE MEASURED & CONVERTED TO CUBIC YARDS. AVERAGE 1.7-1.9 YARDS PER BOX=TOTAL CUBIC YARDS.				
<b>Line Total</b>						<b>\$13050.50</b>
	Waste Stream: AEROSOLS		2.00	692.00	EA	\$1384.00
	Technology: Store,bulk,transfer off-site					
	Facility: VEOLIA ES TECHNICAL SOLUTIONS					
	UOM/Container: CUBIC YARD BOX					
<b>Line Total</b>						<b>\$1384.00</b>
	Waste Stream: ANTIFREEZE		3.00	113.00	EA	\$339.00
	Technology: Store,bulk,transfer off-site					
	Facility: OSI ENVIRONMENTAL, INC.					
	UOM/Container: 55 GALLON DRUM					
<b>Line Total</b>						<b>\$339.00</b>
	Waste Stream: FLAMMABLE LIQUIDS		14.00	84.00	EA	\$1176.00
	Technology: Store,bulk,transfer off-site					
	Facility: VEOLIA ES TECHNICAL SOLUTIONS					
	UOM/Container: 55 GAL CLOSED HEAD (17E) DM					
<b>Line Total</b>						<b>\$1176.00</b>
	Waste Stream: LITHIUM BATTERIES		1.00	130.00	EA	\$130.00

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QUOTE DATE: 03/16/2017  
FAX:

TERRITORY: CB1  
SALES REP: AARON UECKER

Line	Service	Description	Quantity	Price	Unit	Extension
	Technology: Metals recovery (retort,smelt, Facility: VEOLIA ES TECHNICAL SOLUTIONS UOM/Container: 5 GALLON FIBER DRUM					
					Line Total	\$130.00
	Waste Stream: NICAD BATTERIES Technology: Metals recovery (retort,smelt, Facility: VEOLIA ES TECHNICAL SOLUTIONS UOM/Container: 5 GALLON FIBER DRUM		1.00	82.00	EA	\$82.00
					Line Total	\$82.00
	Waste Stream: FLUORESCENT BULBS <4' Technology: Metals recovery (retort,smelt, Facility: VEOLIA ES TECHNICAL SOLUTIONS UOM/Container: UOM IS EACH UNIT		16.00	0.30	EA	\$4.80
					Line Total	\$4.80
	Waste Stream: FLUORESCENT BULBS >8' Technology: Metals recovery (retort,smelt, Facility: VEOLIA ES TECHNICAL SOLUTIONS UOM/Container: UOM IS EACH UNIT		10.00	0.52	EA	\$5.20
					Line Total	\$5.20
	Waste Stream: FLUORESCENT BULBS CFL/IRREGULAR Technology: Metals recovery (retort,smelt, Facility: VEOLIA ES TECHNICAL SOLUTIONS UOM/Container: UOM IS EACH UNIT		73.00	0.54	EA	\$39.42
					Line Total	\$39.42
	Waste Stream: FLUORESCENT BULBS HID Technology: Metals recovery (retort,smelt, Facility: VEOLIA ES TECHNICAL SOLUTIONS		1.00	1.40	EA	\$1.40



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 FAX:

TERRITORY: CB1  
 SALES REP: AARON UECKER

Line	Service	Description	Quantity	Price	Unit	Extension
	UOM/Container:	UOM IS EACH UNIT				
<b>Line Total</b>						<b>\$1.40</b>
	Waste Stream:	MERCURY DEVICES	1.00	257.00	EA	\$257.00
	Technology:	Metals recovery (retort,smelt,				
	Facility:	VEOLIA ES TECHNICAL SOLUTIONS				
	UOM/Container:	5 GALLON FIBER DRUM				
<b>Line Total</b>						<b>\$257.00</b>
<b>Quote Total</b>						<b>\$44191.32</b>

All terms and conditions described in the previous pages will apply.