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DOT# -1977535 MC# 699263-C MC#630354-B

March 3, 2017

City of Rapid City, SD

TO: Cassie.Furcher@rcgov.org

CC: Dale.pfeifle@rcgov.org

BlackStrap, Inc, is agreeable to renew the 2016-2017 Road Salt contract for the 2017-2018 Road Salt contract with the City of Rapid City, SD at the existing price of \$73.90 per delivered ton. The Road Salt will continue to be sourced from Independent Salt in Kanopolis, KS, Hutchinson Salt in Hutchinson, KS or from our own 12,000-ton storage facility in Neligh, NE. The Road Salt will continue to meet all of the specifications required by the City of Rapid City.

BlackStrap, Inc has enjoyed the relationship we have developed with the City of Rapid City and their employees. We look forward to continue serving your needs in the future.

Sincerely,

A handwritten signature in black ink that reads "Ted Hughes". The signature is written in a cursive style with a long horizontal flourish extending to the right.

Ted Hughes

President, BlackStrap Inc.