

Hi Jim,

Thank you for considering Beck Motors for your vehicle needs. As I mentioned in our phone conversation, I made a mistake on the Traverse pricing to the tune of \$333. I am required to honor the contract price to the State, but not to municipalities. For us to place the order, you will need to add \$333 to the contract price. Attached is a template letter. Please make the pertinent changes and transfer it to your City letterhead. If you have a purchase order, please include that as well. Let me know what questions you have.

Thanks again,

TB

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|  | <p>Trace Beck Beck Motor Company President / Dealer Operator (605) 224-5913 Work (605) 222-2433 Mobile (605) 224-6232 Home trace.beck@beckmtr.com PO Box 729 Pierre, SD 57501</p> |
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