

OPPORTUNITY CAPTURE FUND
September 1, 2023
Minutes

An Opportunity Capture Fund meeting was held on September 1, 2023. Mayor Jason Salamun called the meeting to order at 9:03 a.m.

The following Committee members were present: Mayor Jason Salamun, Bob DeMersseman, John Roberts, and Greg Strommen. Members Absent: Dick Johnson and Pete Cappa. Others in attendance: Lori Frederick (Elevate Rapid City), Kallie Ruland (Elevate Rapid City) and Daniel Ainslie (Finance Director).

Motion by Roberts, second by Strommen & carried to approve the financial report for January through June 2023. Ainslie advised that the fund had the entire balance that was allocated from the 2023 Vision Fund (\$734,012) is currently available.

Elevate provided a presentation regarding the proposed expansion of Phase Technologies. The request was for an additional \$200,000 to expand and renovate their facility. The project would onshore 214 new manufacturing jobs. The committee reviewed the request from Elevate and held significant discussion regarding funding options. The Committee recommended granting Elevate \$200,000 from the Opportunity Fund and recommending that the funds first be used to loan to Phase Technologies. The principal and interest payments would be retained by Elevate and be used to fund future projects. The Committee asked that the City prepare a MOU to govern the use of the principal and interest payments for future projects.

After considerable discussion, a motion was made by DeMerseeman, second by Strommen to approve the request. Motion passed unanimously.

Elevate provided a presentation regarding the Build to Scale USEDA grant. The grant assists in growing technology-based economic development ecosystems. The total application is for a \$150,000 grant with a required \$150,000 local match. Elevate is requesting a match from the Opportunity Capture Fund of \$150,000 if the grant is awarded. Motion by Roberts and a second by Salamun to approve the request if the grant is awarded. Motion passed unanimously.

There being no further business to come before the committee, Salamun adjourned the meeting at 10:02 a.m.

Respectfully Submitted,

Daniel Ainslie
Finance Director