

218-A Log Canoe Circle
 Stevensville, MD 21666
 (410) 604-6004



DATE: 6/28/2022
 QUOTE: 06282022.835
 REVISION: 1

Customer Info:

Name:	Rapid City Public Library
Address:	610 Quincy Street Rapid City, SD 57701
Email:	Terri Davis: tdavis@rcplib.org
Number:	605-394-6139 ext 2216

TechOps Info:

Sales Person:	Jennifer Samora
Email:	jsamora@techopssv.com
Number:	720-862-5268
Terms:	50% Down / Chassis Balance on Arrival / Conversion Balance on Completion

PROJECT NAME: 835 Rapid City Bookmobile

Qty	Item	Description	Price Each	Extended
1	Body and Upfit	Custom M2 Bookmobile with Odyne Hybrid Driveline System (Customer Provided Chassis, drop shipped to Odyne)	\$ 387,944.78	\$ 387,944.78

LINE ITEM PRICING

Qty	Item	Description	Price Each	Extended
0	Chassis	Customer Provided Chassis Built to Required Specifications	\$ -	\$ -
1	Body	Marion 20' Dry Freight as per specs. (Price includes one exterior storage box, camera system, and delivery.)	\$ 65,928.26	\$ 65,928.26
Manuals and Documentation				
1	Documentation	One (1) line set for chassis.	\$0.00	\$0.00
1	Documentation	One (1) certified SD weight ticket listing front axle, rear axle and total weights.	\$ 13.33	\$ 13.33
1	Keys	Three (3) complete key sets (ignition, doors, auxiliary locks, compartments, fuel); maximum keys per set shall be five (5).	\$ 55.56	\$ 55.56
1	Drawings	One (1) complete dimensional layout drawing of exterior and interior front, rear, and both sides.	\$0.00	\$0.00
1	Electrical Drawings	"As built" electrical schematics accurately detailing AC and DC electrical systems used in the upfitting.	\$0.00	\$0.00
Guarantee				
1	Parts Warranty	Warranty all parts for 1 year	\$0.00	\$0.00
Training				
1	Training Trip	Provide service and familiarization training on site (6 hours total)	\$ 1,064.52	\$ 1,064.52
2	Training Trip	Air Travel (round trip)	\$ 666.67	\$ 1,333.33
3	Training Trip	Car Rental	\$ 166.67	\$ 500.00
5	Training Trip	Meals (daily)	\$ 83.33	\$ 416.67
3	Training Trip	Lodging	\$ 166.67	\$ 500.00
Body (as needed to supplement body from vendor)				
1	Step Covers	Provide and install Safety yellow or white edging	\$ 232.97	\$ 232.97
1	Crouching Pass Thru	Cut body front wall and install pass thru boot	\$ 2,129.03	\$ 2,129.03
1	Crouching Pass Thru	Provide and install Accordion boat seal	\$ 800.79	\$ 800.79
1	Crouching Pass Thru	Provide and install Aluminum for framing	\$ 444.44	\$ 444.44
1	Rear Door	Fabricate and install custom folding staircase for rear entry door including folding handrails.	\$ 9,849.46	\$ 9,849.46
Exterior				
1	Door Hardware	Provide and install Interior door pulls	\$ 99.82	\$ 99.82
4	Handrails	Provide and install Hand rail 1.25" SS and stanchions	\$ 368.53	\$ 1,474.12
1	Electric Step	Provide and install Retractable step	\$ 1,631.18	\$ 1,631.18
1	Electric Step	Provide and install switches for the step, based on the condition of the door once the vehicle is started or lock in or lock out.	\$ 410.39	\$ 410.39

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Jennifer Samora

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1	Window	Provide and install 26"T x 26"W Egress(approximate) high-quality window over stationary workstation.	\$ 1,260.28	\$ 1,260.28
1	Exhaust	Provide and install chassis exhaust rerouting from curb side to street side exit.	\$ 1,808.24	\$ 1,808.24
1	Undercoating	Provide and install undercoating (additional for compartments, main completed by body vendor)	\$ 421.51	\$ 421.51
Interior				
20	Insulation	Provide and install rigid foam board insulation 1.5"	\$ 151.97	\$ 3,039.43
1	Insulation	Provide and install furring strips on ceiling beams for 1.5" insulation.	\$ 1,940.86	\$ 1,940.86
1	Insulation	Provide and install underfloor insulation 2". Included in body.	\$ 0.00	\$ 0.00
1	Flooring	Provide and install Loncoin Flecks flooring (color TBD)	\$ 1,988.96	\$ 1,988.96
6	Flooring	Provide and install 1/4" plywood subfloor.	\$ 238.46	\$ 1,430.75
16	Walls	Provide and install 1/2" plywood wall liner	\$ 276.19	\$ 4,419.07
16	Walls	Provide and install 1/4" cork over wall liner	\$ 244.09	\$ 3,905.38
1	Walls	Provide and install tight woven or velcro friendly fabric on walls (Color TBD)	\$ 4,126.16	\$ 4,126.16
7	Ceiling	Provide and install 3/8" plywood ceiling liner	\$ 293.51	\$ 2,054.55
7	FRP Ceiling Finish	Provide and install smooth white FRP finish on ceiling.	\$ 1,125.63	\$ 7,879.39
2	Cork Board	Fabricate and install fabric covered cork board panel over patron door and behind workstation (1/16CB+3/8FB) (Color TBD)	\$ 216.31	\$ 432.62
1	Pocket Door	Fabricate and install pocket door assembly	\$ 2,483.87	\$ 2,483.87
6	Pocket Door	Provide and install 3/4" plywood	\$ 95.64	\$ 573.87
1	Pocket Door	Provide and install Track hardware	\$ 415.95	\$ 415.95
1	Pocket Door	Provide and install Fabric covering	\$ 843.01	\$ 843.01
1	Pocket Door	Provide and install Anodized aluminum trim	\$ 421.51	\$ 421.51
1	Pocket Door	Provide and install Latch	\$ 288.53	\$ 288.53
1	Pocket Door	Provide and install Hold open latch	\$ 205.20	\$ 205.20
1	Cab-over	Fabricate and install storage and mechanical sections in over cab area	\$ 2,838.71	\$ 2,838.71
2	Cab-over	Provide and install 3/4" plywood	\$ 95.64	\$ 191.29
2	Cab-over	Provide and install Hinges	\$ 44.44	\$ 88.89
6	Cab-over	Provide and install Compression latch	\$ 18.89	\$ 113.33
1	Cab-over	Fabricate and install bulkhead rear of side entry door floor to ceiling.	\$ 1,064.52	\$ 1,064.52
1	Cab-over	Provide and install 3/4" plywood	\$ 95.64	\$ 95.64
1	Cab-over	Provide and install Anodized aluminum trim	\$ 205.20	\$ 205.20
1	Cab-over	Provide and install Laminate (Color TBD)	\$ 55.56	\$ 55.56
1	Brochure Rack	Provide and install 3-tier brochure rack with clear lexan face and removable dividers on bulkhead	\$ 288.71	\$ 288.71
Acore Shelving- All in Standard White				
12	Acore	Provide and install Shelf uprights	\$ 344.09	\$ 4,129.03
1	Acore	Fabricate and install interior support in body to support shelving system uprights	\$ 1,819.00	\$ 1,819.00

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43	Acore	Provide and install Standard 9" deep wall shelves with aluminum center and integral 15° slope	\$ 268.82	\$ 11,559.14
1	Acore	Provide and install Single sided "wall hugger" carts with three (3) shelves each 7"	\$ 1,205.48	\$ 1,205.48
1	Acore	Provide and install Wall Security Unit, to allow locking of wall hugger and book return carts to the upright system	\$ 406.59	\$ 406.59
8	Acore	Provide and install Bins in lower sections except where the wall hugger is.	\$ 512.19	\$ 4,097.49
4	Modular Bench	Fabricate and install modular bench seat	\$ 532.26	\$ 2,129.03
4	Modular Bench	Provide and install FOLDING SUPPORTS FOR A 16" +/- DESK OR WORK SURFACE	\$ 389.82	\$ 1,559.28
2	Modular Bench	Provide and install 3/4" plywood	\$ 184.35	\$ 368.71
4	Modular Bench	Provide and install Cushion	\$ 677.42	\$ 2,709.68
1	Modular Workstation	Fabricate and install modular work station	\$ 709.68	\$ 709.68
1	Modular Workstation	Provide and install 3/4" plywood	\$ 95.64	\$ 95.64
2	Modular Workstation	Provide and install Laminate (Color TBD)	\$ 111.11	\$ 222.22
1	Modular Workstation	Provide and install FOLDING SUPPORTS FOR A 16" +/- DESK OR WORK SURFACE	\$ 301.11	\$ 301.11
1	Acore	Provide Shelf label color strips	\$ -	\$ -
1	Acore	Provide one touch up color pen for white	\$ 24.44	\$ 24.44
1	Shipping	Acore Shipping	\$ 1,333.33	\$ 1,333.33
Cabinetry				
1	Overhead Cabinet	Fabricate and install stationary overhead cabinet	\$ 2,838.71	\$ 2,838.71
1	Overhead Cabinet	Provide and install cabinets constructed of solid wood and wood veneer 3/4" plywood.	\$ 95.64	\$ 95.64
1	Overhead Cabinet	Provide and install Laminate (Color TBD)	\$ 111.11	\$ 111.11
1	Overhead Cabinet	Provide and install fabric-covered cork board doors, (1/16CB+3/8FB)(Color TBD)	\$ 216.31	\$ 216.31
2	Overhead Cabinet	Provide and install Compression latch	\$ 18.89	\$ 37.78
1	Overhead Cabinet	Provide and install Hinge	\$ 22.22	\$ 22.22
2	Overhead Cabinet	Provide and install Gas spring	\$ 16.67	\$ 33.33
1	Overhead Cabinet	Provide and install Adjustable shelf rails and clips	\$ 102.04	\$ 102.04
1	Stationary Desk	Fabricate and install stationary front laminated workstation.	\$ 3,548.39	\$ 3,548.39
1	Stationary Desk	Provide and install 3/4" plywood	\$ 95.64	\$ 95.64
1	Stationary Desk	Provide and install Laminate (Color TBD)	\$ 111.11	\$ 111.11
1	Stationary Desk	Provide and install laminate or edge banding to match laminate	\$ 393.73	\$ 393.73
1	Stationary Desk	Provide and install Cable grommet	\$ 41.04	\$ 41.04
1	Stationary Desk	Fabricate and install 3-drawer cabinet with laminated sides, overlay drawer faces, bumper edging	\$ 3,548.39	\$ 3,548.39
2	Stationary Desk	Provide and install 3/4" plywood	\$ 95.64	\$ 191.29
1	Stationary Desk	Provide and install Laminate (Color TBD)	\$ 55.56	\$ 55.56
3	Stationary Desk	Provide and install Compression latch	\$ 18.89	\$ 56.67

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3	Stationary Desk	Provide and install Drawer slide pair	\$ 38.89	\$ 116.67
1	Stationary Desk	Provide and install a modesty panel set 4" off the floor for heat distribution.	\$ 388.17	\$ 388.17
1	Stationary Desk	Provide and install pencil drawer	\$ 105.38	\$ 105.38
1	Stationary Desk	Fabricate and install 12" drop down laminated workstation extension with bullnose edge	\$ 709.68	\$ 709.68
1	Stationary Desk	Provide and install Drop down hardware	\$ 33.33	\$ 33.33
1	Stationary Desk	Provide and install Chair tie down	\$ 99.82	\$ 99.82
1	Closet	Provide and install one large closet ahead of the patron door with refrigerator, charging station (foam inserts with outlets and venting), some storage and one depressible book drop.	\$ 7,806.45	\$ 7,806.45
4	Closet	Provide and install 3/4" plywood	\$ 95.64	\$ 382.58
4	Closet	Provide and install Hinges and latch	\$ 77.78	\$ 311.11
4	Closet	Provide and install White board, laminate or cork and fabric on surface of door, TBD post award	\$ 36.67	\$ 146.67
4	Closet	Provide and install Laminate (Color TBD)	\$ 111.11	\$ 444.44
1	Closet	Provide and install Adjustable shelf rails and clips	\$ 210.75	\$ 210.75
1	Power Strip	Provide and install power strip for up to 8 devices for charging.	\$ 138.71	\$ 138.71
1	Foam insert	Provide and install foam cutout for up to 8 devices.	\$ 116.49	\$ 116.49
4	Vents	Provide and install vent in charging cabinet.	\$ 94.27	\$ 377.06
1	Book Drop	Fabricate and install one custom depressible book drop to match interior of bookmobile.	\$ 4,258.06	\$ 4,258.06
1	Book Drop	Provide and install book lift mechanism, 9850-2: 60 lb load, Height 20.5".	\$ 318.22	\$ 318.22
1	Book Drop	Provide and install 3/4" plywood	\$ 95.64	\$ 95.64
2	Book Drop	Provide and install Hinges and latch	\$ 77.78	\$ 155.56
2	Book Drop	Provide and install Laminate (Color TBD)	\$ 111.11	\$ 222.22
1	Refrigerator	Provide and install refrigerator, final location TBD based on space.	\$ 1,493.73	\$ 1,493.73
Electrical System - AC				
1	Power Supply	Provide and Install Odyne plug-in parallel hybrid system to assist with vehicle launch and braking. 80hp Remy Moto (110hp peak), to provide launch assist and regenerative braking features 14.2 kWh Johnson Controls, 300V, maintenance free lithium-ion battery pack, mounted LH side of frame rails. Charge time shall be 4 hours with 220v/30A (level 2) supply. Battery warranty shall be a minimum of 4 calendar years (based on Odyne's information). SAE J1772 charging cord with cord receptacle mount LH side in easily accessible location. Exportable power via liquid-cooled inverter assembly (for conversion accessories), 120VAC, 12.0KW minimum and 12VDC, 100A minimum. Dash mounted LCD driver display screen. System installation shall be fully completed by Odyne System, LLC in Pewaukee WI	\$ 83,787.28	\$ 83,787.28
1	Electrical Box	Provide and install Square D panel box	\$ 1,597.13	\$ 1,597.13
1	Electrical Box	Provide and install Panel cover	\$ 18.89	\$ 18.89

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2	Electrical Box	Provide and install Ground Bar	\$ 6.67	\$ 13.33
8	Electrical Box	Provide and install Circuit breaker	\$ 8.89	\$ 71.11
4	Outlets	Provide and install duplex outlet (general use)	\$ 197.42	\$ 789.68
10	Outlets	Provide and install orange outlet w/USB ports (electronics)	\$ 260.75	\$ 2,607.53
2	Outlets	Provide and install Outdoor duplex cover	\$ 188.53	\$ 377.06
2	AC Units	Provide and install 13.5kBTU air conditioner on roof	\$ 2,042.29	\$ 4,084.59
2	AC	Provide and install ADB	\$ 110.00	\$ 220.00
1	Interior Monitor	Provide and install 32" display mounted to ceiling over wheelchair lift.	\$ 577.06	\$ 577.06
1	Interior Monitor	Provide and install Pivot TV Mount	\$ 250.75	\$ 250.75
1	Interior Monitor	Provide and install Duplex outlet	\$ 191.86	\$ 191.86
1	Interior Monitor	Provide and install 40' premium hdmi cable	\$ 288.53	\$ 288.53
Electrical System – DC/Other				
1	DC System	Provide and install DC circuit protection and power distribution	\$ 3,283.15	\$ 3,283.15
12	Ceiling Lighting	Provide and install LED ceiling lighting	\$ 244.09	\$ 2,929.03
2	Ceiling Lighting	Provide and install Dimmer	\$ 205.20	\$ 410.39
1	Door Lighting	Provide and install LED step well lighting at side entry door. Included in body.	\$ 0.00	\$ 0.00
1	Door Lighting	Provide and install Door switch. Included in body.	\$ 0.00	\$ 0.00
3	Storage Lighting	Provide and install LED lighting in over cab storage	\$ 187.42	\$ 562.26
3	Storage Lighting	Provide and install Door switch	\$ 191.86	\$ 575.59
4	Scene Lighting	Provide and install LED scene light on rear or curb side	\$ 561.51	\$ 2,246.02
2	Scene Lighting	Provide and install Dash switch	\$ 382.62	\$ 765.23
1	Scene Lighting	Interface vehicle wiring for scene lights to operate in reverse gear.	\$ 205.20	\$ 205.20
1	Heater	Provide and install Espar diesel fueled heater in vehicle	\$ 5,684.27	\$ 5,684.27
1	Wheelchair Lift	Provide and install Braun in body wheelchair lift at rear door	\$ 7,132.62	\$ 7,132.62
2	Vents	Provide and install vent fan in roof	\$ 1,045.23	\$ 2,090.47
1	Radio	Provide and install AM/FM/WB/XM/Bluetooth stereo with auxiliary input.	\$ 1,126.34	\$ 1,126.34
1	Radio	Provide and install XM tuner	\$ 432.62	\$ 432.62
1	Radio	Provide and install external antenna for radio	\$ 191.86	\$ 191.86
1	Speakers	Provide and install 6" premium interior speaker pair in ceiling	\$ 404.84	\$ 404.84
1	PA System	Provide and install a wireless microphone.	\$ 455.20	\$ 455.20
1	PA System	Provide and install a mic to line converter.	\$ 256.49	\$ 256.49
1	Speakers	Provide and install 6" premium speaker pair on exterior curb side	\$ 443.73	\$ 443.73

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1	Awning	Provide and install one 18-19' 12vdc awning shall be installed on the curbside of the vehicle. Awning shall include a wind sensor to close the awning when it detects high sustained winds. Awning shall include a knee action design to allow flex in moderate wind and automatically release any accumulated water away from the door. Awning shall include a hard-wired switch mounted high inside the main patron door. Color of awning shall be chosen post-award by the Library from manufacturer's standard selections.	\$ 4,436.49	\$ 4,436.49	
1	Wi-Fi	Provide and install Cradlepoint modem, 802.11 a/b/g/n/ac wave 2 MU-MIMO WiFi to provide a hotspot in and around the vehicle.	\$ 1,465.95	\$ 1,465.95	
2	Wi-Fi	Provide and install Antenna 5-1	\$ 743.73	\$ 1,487.46	
Miscellaneous Components					
1		Provide and install battery operated CO/smoke detector on ceiling	\$ 81.02	\$ 81.02	
1		Provide and install 5lb ABC fire extinguisher	\$ 116.58	\$ 116.58	
1		Provide and install SD State DOT approved first aid kit in vehicle	\$ 82.13	\$ 82.13	
Delivery					
1		Delivery to Rapid City, SD from TechOps	\$ 4,444.44	\$ 4,444.44	
Other					
1		Design	\$ 7,096.77	\$ 7,096.77	
1		Clean and detail	\$ 709.68	\$ 709.68	
1		Labels	\$ 227.60	\$ 227.60	
1		HGAC Fee Per PO	\$ 1,000.00	\$ 1,000.00	
Selected Options:					
1	Walk Through	Provide a full walk through as large as possible. Cut cab ceiling and attic floor and install pass through boot, accordion boat seal, aluminum and steel for framing, fabric and vinyl for interior trim.	\$ 13,015.47	\$ 13,015.47	
1	Skylights	Provide and install two 14"x22" skylights with white PVC interior trim.	\$ 956.92	\$ 956.92	
1	Exterior Monitor	Fabricate and install display compartment in curb side exterior wall. Includes framing wall opening in body cutout. Provide and install HDMI port below display for user input to display. One dedicated duplex outlet, compartment back to be black. Provide and install one 70" display monitor in compartment, mount for monitor, duplex outlet, shock mounting, 40' HDMI fiber cable, 6' premium HDMI cable and Bose Solo 5 Speaker.	\$ 4,898.87	\$ 4,898.87	
1	Parking Sensors	Provide and install parking sensor system on front and rear of vehicle with audible/visible display on dash, backup sensor reversing system, and forward facing sensor system.	\$ 2,147.99	\$ 2,147.99	
1	Graphics	Provide and install "heavy" level vinyl graphics package. Vendor shall include a \$10,000 allowance for the development, printing and installation of this graphics package scheme.	\$ 10,000.00	\$ 10,000.00	
				Subtotal	\$370,101.91
				Consumables /IBF	\$17,842.87

Notes: 1. All quotes will be valid for thirty (30) days.

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2. Payment Terms are outlined progress payments, either Milestones 1, 2 and 3 (Odyne, Body, Final) or three equal payments.

3. If advanced payments are made by TechOps to dealer on behalf of customer, customer shall pay the full amount due on the Chassis and Body within 10 days of arrival at TOSV or body company (as identified by TOSV).

4. Balance due upon delivery - FOB Stevensville, MD.

5. When applicable, customer to drop off/pick up vehicles or chassis and CFE.

6. Transportation and delivery is estimated until delivery has been contracted. This could result in a price change.

7. Body pricing from manufacturer is valid for 30 days. Any increases above \$1,000 will be passed through to the customer on the final invoice. (Any changes will be discussed upon receipt of the body from the manufacturer.)

3% fee added to credit card payments.

HGAC/IFF	\$0.00
Delivery	\$0.00
Unit Price	\$387,944.78

By signing below, I, the customer, agree to be bound by the following Terms and Conditions.

Accepted this _____ Day of _____, _____

Name _____

Signature _____ Date _____

TERMS

HGAC Contract Procurement: This procurement can be facilitated under our HGAC contract #AM10-18. When an order is placed, an HGAC worksheet shall be completed for your procurement personnel to submit to HGAC for their conformation. Their fee is not included in this proposal and will be added to the worksheet. For vehicles, the fee is \$ 1,000 per order whether it is for one or multiple vehicles on the same order. This purchase shall be based on TechOps' contract package plus published and non-published options.

GSA Contract Procurement (Not Applicable): This procurement can be facilitated under TechOps GSA 23V Schedule Contract Number: 47QMCA19D0014 with end user FAR compliance. For vehicles, the GSA Industrial Funding Fee is .75% of the total sale price. This purchase shall be based on TechOps' contract package plus any applicable published and non-published options.

Purchase Orders: Customer (as indicated on the final, accepted quotation) shall submit a purchase order containing the requested conversion and related specifications ("Purchase Order"). Once a Purchase Order is received, TechOps will create a quote for the conversion.

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PROJECT NAME: 835 Rapid City Bookmobile

Pricing: Pricing is as quoted, unless approved in advance by the City of Rapid City. Except as set forth herein, all quotes will be valid for thirty (30) days. Vehicle, chassis, and/or body quotations are subject to availability and are only valid as of the date of the quote. All quotations exclude any applicable sales or use taxes unless specified and included with the price FOB-MD. Pricing to complete the Work (as hereinafter defined) is based on equipment, material, and time/labor applicable on the date the quote is prepared and/or provided to customer. TechOps reserves the right to revise and update the quote to meet any variations, whether due to increase in wages, materials, equipment, or increased cost outside TechOps's reasonable control or in relation to conditions discovered during the Work being performed.

Services: Once a Purchase Order is submitted, TechOps will provide conversion services in accordance with the specifications set forth on the final accepted quotation, and any amendments thereto (the "Work"). The Work shall be performed in Stevensville, MD unless otherwise specified by TechOps in TechOps sole discretion. TechOps will perform all Work in a good and workmanlike manner. TechOps will work with the customer to determine appropriate specifications, materials, and equipment when appropriate. Customer acknowledges that TechOps is not responsible for the accuracy or appropriateness of any specifications provided by the customer.

Vehicle/Chassis Purchase & Arrival: TechOps is not a dealer. However, TechOps may assist the customer with selecting a vehicle, chassis, and/or body from a dealer that is suitable for the conversion based on the specifications provided by the customer and TechOps knowledge and experience. TechOps will endeavor to help the customer purchase a safe and reliable vehicle, chassis, and/or body. TechOps may, in its sole discretion, advance payments for the vehicle, chassis, and/or body to such dealers on behalf of customer. Customer acknowledges that the vehicle, chassis, and/or body will be purchased directly from the dealer and that TechOps does not, and will not, take title to the vehicle prior to its sale to the customer.

If TechOps assists the customer with the purchase of the vehicle, chassis, and/or body, TechOps will arrange for delivery of the vehicle by the dealer. If the customer purchases a vehicle, chassis, and/or body without the assistance of TechOps, customer shall arrange for the vehicle, chassis, and/or body to be delivered to TechOps. Customer shall be responsible for all delivery, transportation, or any related costs or expenses.

Production Time; Commencement; and Completion Date: Production time shall be estimated by the Project Manager when the order is placed taking into consideration the estimated arrival of the vehicle, chassis, and/or body at TechOps, equipment. The production time estimate will be confirmed when all plans are approved by TechOps and accepted by the customer. The necessity of special parts or changes in the type of equipment, materials, vehicle, chassis, or body, or a delay in delivery of the vehicle, chassis, or body may cause a delay to the estimated production time. The Work will commence upon delivery of the vehicle, chassis, body, equipment, or materials, whichever is delivered to TechOps later. All delays will be communicated to the Customer by TechOps. Any completion date or delivery date indicated by TechOps is subject to change by TechOps its sole discretion. The time for completion of the Work or delivery is not "of the essence." ☒

Cancellation; No Refunds: Upon acceptance by the customer of the final quotation, the Work may not be cancelled and , unless otherwise agreed upon in writing by TechOps. In the event the customer cancels an order, the customer shall not be entitled to a refund of any amount paid to TechOps by customer. Customer shall remain responsible for all amounts advanced on customer's behalf pursuant to the approved Work, including, but not limited to, amounts paid to dealers, vendors, or suppliers for equipment, materials, vehicles, chassis, or bodies. TechOps may cancel the Work at any time. If TechOps cancels the Work, TechOps shall refund all payments made to TechOps; provided however, that TechOps shall not be required to refund any amount of advanced payments made on behalf of the customer by TechOps to dealers for the vehicle, chassis, and/or body. TechOps shall cooperate with the customer to assist customer with obtaining possession and title of the vehicle, chassis, and/or body.

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218-A Log Canoe Circle
Stevensville, MD 21666
(410) 604-6004



DATE: 6/28/2022
QUOTE: 06282022.835
REVISION: 1

Customer Info:

Name: Rapid City Public Library
Address: 610 Quincy Street Rapid City, SD 57701
Email: Terri Davis: tdavis@rcplib.org
Number: 605-394-6139 ext 2216

TechOps Info:

Sales Person: Jennifer Samora
Email: jsamora@techopssv.com
Number: 720-862-5268
Terms: 50% Down / Chassis Balance on Arrival / Conversion Balance on Completion

PROJECT NAME: 835 Rapid City Bookmobile

Payments and Deposits: **Upon submission of a Purchase Order, Customer shall pay to TechOps a deposit per the agreed terms as outlined in progress payments (as set forth in the final, accepted quotation).** If TechOps assists the customer with purchasing a vehicle, chassis, and/or body by advancing payment on behalf of the customer to the dealer, the customer shall pay to TechOps 100% of the price of the vehicle, chassis, and/or body (as set forth in the final, accepted quotation, the "Vehicle Price") within ten (10) days of the vehicle, chassis, and/or body arriving at TechOps or the body company (as identified by TechOps). Failure to pay any amount when due shall result in TechOps charging a storage fee of \$ 10.00 per day until past due amounts and the storage fees are paid in full. The remaining balance due and owing on the Total Contract Price shall be paid upon completion of the Work.

All payments shall be made to TechOps Specialty Vehicles, 218-A Log Canoe Circle, Stevensville, MD 21666. Payments shall be made by wire transfer or credit card, unless otherwise agreed by TechOps in writing. A fee of 3% will be charged to the customer and added to each payment amount for all credit card payments. The wiring information is as follows: Eagle Bank, 7815 Woodmont Ave, Bethesda, MD 20814. ABA: 055003289, Account: 200264489.

Rights of TechOps Upon Nonpayment by Customer: In the event the customer fails to pay the remaining balance of the Total Contract Price when due, TechOps reserves the right to suspend the Work, withhold delivery of the converted vehicle to the customer, and/or may pursue all legal rights and remedies in both law and equity inclusive of both Maryland's Contract Lien Act and §16-200, et seq. of the Maryland Commercial Law Article. By accepting the quotation, customer acknowledges TechOps' security interest and right to lien customer's vehicle, chassis, and/or body for installed, yet unpaid equipment, materials, labor, parts, and supplies.

Force Majeure: In the event that either TechOps or customer is unable to perform any of its obligations under these Terms and Conditions or to enjoy any of its benefits because of any Act of God, strike, fire, flood, governmental acts, orders or restrictions, internet system unavailability, system malfunctions, epidemic, pandemic, or any other reason where failure to perform is beyond the reasonable control and not caused by the gross negligence of the non-performing party (a "Force Majeure Event"), the party who has been so affected shall give notice immediately to the other party and shall use its reasonable and its best efforts to resume performance as soon as practicable. Failure to meet projected "due dates" resulting from a Force Majeure Event shall extend such due dates for a reasonable period of time.

Limited Warranty; Manufacturer Warranties: TechOps offers a one (1) year warranty for its wiring and cabinetry workmanship beginning on the date the vehicle is delivered to the customer. In the event any repairs or replacement of warranted items covered by TechOps' one (1) year warranty, customer is required to contact TechOps Service Department to obtain approval for any and all repairs or replacements covered under the one (1) year warranty. Once approved, customer or its authorized representative shall submit an invoice to TechOps' Accounting Department for payment. Approval must be obtained in writing prior to commencing and completing any repairs or replacement.

The chassis, vehicle body, and all equipment, components, materials are warranted by their respective manufacturers. TechOps offers optional extended warranties. EXCEPT AS OTHERWISE SET FORTH HEREIN OR AGREED UPON IN WRITING SIGNED BY THE PARTIES, TECHOPS DOES NOT WARRANT (WHETHER EXPRESS, IMPLIED, OR OTHERWISE, WITHOUT LIMITATION, ANY IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE) THE CHASSIS, VEHICLE BODY, OR ANY OF THE EQUIPMENT, COMPONENTS, OR MATERIALS USED IN PERFORMING THE WORK.

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Email: jsamora@techopssv.com
Number: 720-862-5268
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PROJECT NAME: 835 Rapid City Bookmobile

Limitation of Liability: IN NO EVENT WILL TECHOPS HAVE ANY LIABILITY OR RESPONSIBILITY FOR ANY INDIRECT, INCIDENTAL, EXEMPLARY, SPECIAL, OR CONSEQUENTIAL DAMAGES (INCLUDING, LOST INCOME AND PROFITS), EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, RELATED TO THE WORK OR THESE TERMS AND CONDITIONS. TECHOPS SHALL NOT BE RESPONSIBLE OR LIABLE FOR ANY VEHICLE, CHASSIS, BODY, MATERIALS, EQUIPMENT, OR COMPONENTS USED IN PERFORMANCE OF THE SERVICES AND THE CUSTOMER AGREES NOT TO BRING ANY CLAIM, SUIT, OR CAUSE OF ACTION AGAINST TECHOPS RELATED TO THE SAME.

TO THE MAXIMUM EXTENT PERMITTED BY APPLICABLE LAW, TECHOPS' LIABILITY FOR DAMAGES FOR ANY CAUSE OF ACTION WHATSOEVER REGARDING, RELATED TO, OR ARISING OUT OF THESE TERMS AND CONDITIONS OR THE WORK WILL NOT EXCEED THE TOTAL CONTRACT PRICE. NO CLAIM, ACTION, DISPUTE OR CAUSE OF ACTION, OF ANY KIND OR NATURE WHATSOEVER, ARISING FROM OR IN CONNECTION WITH THESE TERMS AND CONDITIONS OR THE WORK MAY BE BROUGHT BY THE CUSTOMER MORE THAN ONE YEAR AFTER THE OCCURRENCE GIVING RISE TO THE CAUSE OF ACTION OR BE BARRED FOREVER, EXCEPT THAT ANY CLAIM, ACTION OR CAUSE OF ACTION FOR NON-PAYMENT MAY BE BROUGHT WITHIN TWO YEARS AFTER THE DATE ON WHICH PAYMENT WAS DUE.

Customer Supplied Equipment: Any customer supplied equipment must arrive complete and correct for the installation, and in good working condition. TechOps SV shall not be responsible for any customer supplied equipment not 100% functional upon arrival. Any pricing quoted does not include any parts, components, repair, or modifications to existing equipment. The Work cannot commence until all parts are delivered to TechOps. Used equipment may be subject to additional charges and will carry no warranty except for workmanship. If there are any failures during or after the customer supplied equipment, the customer shall be responsible for the cost of all repairs and related expenses. TechOps reserves the right to reject the use of customer supplied equipment in its sole discretion.

All customer supplied communications equipment must be complete, fully operational, and programmed upon arrival at TechOps. Equipment that does not meet the foregoing requirements will be installed in the designated locations with all wiring in place but not attached to the equipment. TechOps will have no further responsibility and it will be necessary for customer's communications vendor to complete the installation. At the request of the customer, TechOps may make arrangements at a qualified local vendor to complete the installation, and the customer shall be responsible for any and all expenses and costs incurred by TechOps. Customer acknowledges that the Work will be delayed until the equipment is returned in good, working order.

Binding Effect: The individual accepting the quote represents that he/she/it/they has the legal authority to bind the customer to the terms and conditions of these Terms and Conditions and any amendments thereto.

Governing Law, Jurisdiction, & Limitations: These Terms and Conditions and the parties' actions, rights and liabilities under these Terms and Conditions shall be governed by and construed under the laws of the **State of South Dakota**, without reference to conflict of law principles. The parties hereby expressly consent to the jurisdiction and venue of the federal and state courts within the **State of South Dakota**. Venue shall be in the **City of Rapid City, located in South Dakota**, as the case may be.

Entire Agreement: These Terms and Conditions and the final, accepted quotation referenced herein, constitute the entire agreement between the Parties concerning all Work, parts equipment, materials, labor, vehicles, chassis, and bodies provided by TechOps and supersedes all previous communications, representations, understandings, and agreements, whether verbal or written between the parties or their authorized representatives to these Terms and Conditions. No representation or statement of any kind made by either party, which is not expressly stated in this Agreement, shall be binding on the Parties hereto.

Amendments: No waiver, amendment or modification of any provisions of these Terms and Conditions shall be effective unless in writing and with the express approval of TechOps. This is exclusive of TechOps' right to modify, alter or amend any terms and conditions with or without notice to the customer.

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PROJECT NAME: 835 Rapid City Bookmobile

Notices: Any notices under these Terms and Conditions or the final, accepted quotation, shall be considered to have been given when hand-delivered or sent by email or telefax, or three (3) days after being sent by first-class or certified mail, return receipt requested, to the other Party hereto.

Waiver: No failure or delay by either party in exercising any claim right, power or remedy under these Terms and Conditions, shall operate as a waiver of any such claim, right, power or remedy.

Attorneys' Fees, Costs, and Expenses: In the event of any lawsuit, collection, or any legal proceeding by TechOps involving these Terms and Conditions, the customer shall be responsible for the payment of any and all court costs, TechOps' attorneys' fees incurred, collection costs, professional costs, expert fees, investigator costs, and any other miscellaneous expenses incurred by TechOps.

Assignability & Binding Effect: Except as expressly set forth within Terms and Conditions, the customer may not transfer or assign, directly or indirectly, these Terms and Conditions or its rights and obligations hereunder without the express written permission of the TechOps. TechOps shall have the right to assign or otherwise transfer these Terms and Conditions to any parent, subsidiary, affiliated entity or pursuant to any merger, consolidation or reorganization, provided that all such assignees and transferees agree to be bound by these Terms and Conditions prior to such assignment or transfer. These Terms and Conditions shall be binding upon and inure to the benefit of the parties hereto, their successors, and assigns.

Certain Sections Invalid: If any provisions or portions thereof of Terms and Conditions are held by a court of competent jurisdiction to be invalid under any applicable statute or rule of law, they are to that extent deemed omitted and the remaining provisions of these Terms and Conditions shall remain in full force and effect.

Paragraph Headings: The titles and headings of the various sections and sections in these Terms and Conditions are intended solely for convenience of reference and are not intended for any other purpose whatsoever, or to explain, modify or place any construction upon or on any of the provisions of these Terms and Conditions.

Applicable Law: The terms and provisions of this Contract and any dispute arising hereunder shall be governed and principles of law applied by the laws of the State of **South Dakota**. The courts of **South Dakota** shall have the sole and exclusive jurisdiction in any case or controversy arising under this Contract. Each party to this Contract, inclusive of its successors or assigns hereby submits and consents to the jurisdiction of the courts of the **State of South Dakota** and within which all such actions, unless otherwise provided for the arbitration of said disputes, shall be the proper venue for any such action.

END – TERMS AND CONDITIONS

WARRANTY

Chassis warranty: The chassis is warranted by the manufacturer of the chassis. Extended warranties are available for an additional fee.

Conversion warranty: TechOps SV warranties for wiring and cabinetry workmanship are covered for 1 year beginning on the date the vehicle is delivered to the original purchaser.

Component warranty: The Manufacturers of specific components offer warranty for their respective components. In all cases the component manufacturer's warranties are separate from the TechOps SV Warranty. Component Manufacturer's Warranties may be from 12 to 60 months or longer depending on the component.

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Communications equipment: All customer supplied communications equipment must be complete, fully operational, and programmed upon arrival at TechOps SV. Equipment not complete will be installed in the designated locations with all wiring in place but not attached to the equipment. TechOps SV's responsibility will end at that point and it will be necessary for your communications vendor to complete the installation. TechOps SV shall not be responsible for any customer supplied equipment not 100% functional upon arrival. If you request the supplied equipment be serviced TechOps SV will make the arrangements at a qualified local vendor. The department shall be responsible for any and all charges incurred. This service will postpone the start of production time quotations until the equipment is returned in working order. There are no warranties implied by offering this service.

Customer supplied equipment: Any customer supplied equipment must arrive complete and correct for the installation, and in good working condition. Any pricing quoted does not include any parts, components, repair, or modifications to existing equipment. Production cannot commence until all parts are here and complete. Used equipment may be subject to additional charges and will carry no warranty except for workmanship. If there are any product failures during or after the installation the repair and all related expenses are to be the responsibility of the customer.

Production time: Is determined by the Project Manager when the order is placed, estimated arrival of the chassis at TechOps SV and all plans are approved. Special parts and equipment plus the change of a vehicle in a new model year may cause a delay to the quoted production time. At any time during construction, consider yourselves our guests to stop by and view or discuss your conversion. For multiple vehicle projects the production time will be quoted by the number of vehicles and the timeframe including delivery time that the customer requires.

Detail: Upon completion all conversions go through our Quality Assurance Process including a road test and detail.

TECHOPS SPECIALTY VEHICLES COMPANY INFORMATION AND PROCESS CONTROL

Experience: TechOps SV manufactures communications and specialty vehicles for the emergency services and specialty industries based on SUV's, vans, utility vehicles, custom rescue bodies, box trucks, step vans, bus chassis, trailers and more. Our customer base spans all sectors from local, county, state, federal, military agencies, and overseas accounts. Our proven process assures TechOps SV vehicles can be provided to distant areas while experiencing virtually no problems.

Location: The factory is located at 218-A Log Canoe Circle in Stevensville, Maryland approximately 5 miles East of Annapolis over the "Bay Bridge" with ample parking and easy highway access.

Factory visits: Many clients enjoy a visit to the factory before, during and after construction to view the progress, discuss fine adjustments and details if necessary and see a variety of conversions currently in production. If this is inconvenient a link can be established where you can view the progress of your conversion.

Facility: TechOps SV currently occupies approximately 18,000 square feet to meet the needs of our customers and our expansion into new markets. On staff are sales and support personnel along with accredited engineers holding numerous certifications to address all technical issues. TechOps SV personnel manage every segment of the conversion all under one roof enabling TechOps SV to produce quality products while maintaining control over all of the processes and procedures.

Service Centers: If you are close to the factory, TechOps SV will be your service facility. If our location is inconvenient, your local service center may be your choice of local vendors currently servicing your vehicles. Free pickup and delivery for service is available depending on proximity to our service location and on-site warranty service can be arranged.

Insurance: TechOps SV maintains \$ 2,000,000 product liability and will supply a certificate of insurance if requested.

Wiring: TechOps SV offers the highest quality wiring processes in the industry while meeting or exceeding industry, national, or local codes. Every vehicle is designed and built with ease of service in mind. Special GXL wire is covered by high temperature loom and wiring passing through metal is insulated with a grommet and sealed watertight where necessary. Where possible factory connectors are used eliminating unnecessary splicing into factory wires which could cause direct or indirect electrical problems.

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Manuals: Upon completion, TechOps SV supplies all manufacturer's information from conversion products or component manufacturer.

Delivery: If requested, TechOps can arrange for customers vehicle to be delivered to TechOps and returned to the customer. We are very confident that TechOps SV can meet or exceed your expectations and specifications. New and returning customers can attest that the sales, manufacturing and delivery process at TechOps SV is an easy and enjoyable experience and we look forward to working with you on this and future projects. References are available upon request.

Production Process: The approved contract or proposal is assigned to the Project Manager who supervises the conversion into detailed production plans and applicable drawings. These drawings are sent to the customer's authorized Point of Contact (POC) for approval. Once the plans meet the customer's satisfaction and are approved they are forwarded to our technical engineering department who reviews them and creates a detailed bill of materials to identify and acquire the parts required to perform the conversion. When the base vehicle arrives at TechOps SV, it goes through a full inspection ensuring there is no damage or missing parts and matches the specifications supplied or approved. A vehicle check in list is completed and placed in the work order folder. The vehicle is brought onto the production floor and includes a carefully monitored parts storage area to ensure all parts remain with the vehicle throughout its conversion. All parts are properly identified for every job. The Project Manager inspects vehicles during construction and will alert the customer's POC to the progress of the project and any deviations that may be required. The vehicle conversion is completed and a thorough test drive is completed to ensure all components are installed and operating correctly. If any issues are discovered they are immediately corrected. This step has uncovered OEM warranty issues which required a visit to a local car dealership prior to the vehicles final delivery to the customer. The detailed inspection and delivery documents are kept with the job folder for future reference.

All drawings, product catalogs, manuals, and warranty information along with any invoicing are completed and ready for delivery.

TechOps SV is very proud of the well-deserved reputation that we have earned so if you have any questions please contact your sales representative.