LAMB MOTORS
FORD EXPLORER
CONTRACT #: 17619

These are the most ordered colors by the State. Please indicate your manufacturer’s color name and any additional costs. Additional paint costs will be added to the base cost of the vehicle for evaluation purposes.

<table>
<thead>
<tr>
<th>COLOR</th>
<th>MANUFACTURER COLOR NAME</th>
<th>ADDITIONAL COST (if any)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Black</td>
<td>Agate Black</td>
<td></td>
</tr>
<tr>
<td>Gray</td>
<td>Carbon Gray</td>
<td></td>
</tr>
<tr>
<td>Red</td>
<td>N/A</td>
<td></td>
</tr>
<tr>
<td>Silver</td>
<td>Iconic Silver</td>
<td></td>
</tr>
<tr>
<td>Blue</td>
<td>N/A</td>
<td></td>
</tr>
</tbody>
</table>

Engine, Manufacturer Standard, 3.3 V6 Flex Fuel
4 Door, Seating Capacity 7 Passengers
Wheelbase 118” minimum – 121” Maximum
Overall Length 205”
Transmission, Automatic
Power Door Locks
Brakes – ABS
Power Windows
Radio, AM/FM with AUX/USB
Bluetooth Capability
Backup Camera
Deep Tint Rear Windows
Air Bags, Side Impact
Air/Heat
Cruise Control/Tilt
Floor Covering, Carpet
Floor Mats Front and Rear
Mirrors, Electric
Rear Window Defroster
Seats, Front, Bucket, Cloth
Seat, Bench Type Second, Cloth
Seat, Bench Type 3rd, Cloth
Wipers, Multiple Speed
Wiper, Rear Window
2 Sets of keys or FOBs w/Remotes
Spare tire, jack, and accessories
Factory Freight

Delivery Date 60 – 240 days

Base Cost $28,847

- Seats, Power Drivers Seat $100
- Block Heater $150
- Splash Guards $275
- Floor Liners $190
- Trailer Tow $650
- Cargo Management System $205

$28,847.00 + $100.00 = $28,947.00

x 2 units = $57,894.00