



RAPID CITY, SD

Date: 2/6/2019
 Quote #: MW02052019
 Exp. Date: 3/6/2019

The Next Generation in Parking

IPS Group, Inc
 7737 Kenamar Court
 San Diego, CA 92121
 Michael Wilson
 p. 858-371-2028
michael.wilson@ipsgroupinc.com

TO: City of Rapid City
 300 6th Street
 Rapid City, SD 57701
 Pauline Sumption
 p. 605-394-4143
pauline.sumption@rcgov.org

Salesperson	Contract	Shipping Method	Payment Terms	
MW	NCPA	Ground		Net-45
Qty	Item #	Description	Unit Price	Line Total
<u>SINGLE-SPACE PARKING METERS</u>				
620	895	M5™ IPS Credit Card-Enabled Single-Space Meter (includes 12-month warranty, RFID tag, meter top)	\$455.00	\$282,100.00
12		M5™ IPS Meters - Spares	\$455.00	\$5,460.00
632		NFC Enabled	\$50.00	\$31,600.00
60		3-Cell Battery Packs	\$30.00	\$1,800.00
3		Battery Charger Assembly (11 Meters per Assembly)	\$115.00	\$345.00
602		Shipping	\$7.50	\$4,515.00
620		Installation Services	\$10.00	\$6,200.00
			Sub-Total:	\$332,020.00
<u>EXTENDED WARRANTY</u>				
632		4-Year Extended Warranty - M5	\$170.00	\$107,440.00
			Sub-Total:	\$107,440.00
<u>METER SENSORS</u>				
620		Dome Mount Vehicle Detection Sensors (includes 12-month warranty)	\$250.00	\$155,000.00
12		Dome Sensor Spares	\$250.00	\$3,000.00
602		Shipping	\$7.50	\$4,515.00
620		Installation Services	\$10.00	\$6,200.00
			Sub-Total:	\$168,715.00

<u>EXTENDED WARRANTY</u>				
632		4-Year Extended Warranty - Sensors	\$125.00	\$79,000.00
			Sub-Total:	\$79,000.00
<u>PARK SMARTER</u>				
650		Stickers (Per Meter) with Spares	\$2.00	\$1,300.00
			Sub-Total:	\$1,300.00
<u>HOUSING (NEW)</u>				
620		Model 90 Housing (Zinc top over Iron vault, Standard color)	\$205.00	\$127,100.00
620		Sealed Coin Cans with stanard lock: Tall	\$35.00	\$21,700.00
620		Shipping	\$15.00	\$9,300.00
620		Installation Services	\$10.00	\$6,200.00
295		Extended Yoke	\$69.00	\$20,355.00
280		Shipping (Yokes)	\$7.50	\$2,100.00
			Sub-Total:	\$186,755.00
<u>COLLECTIONS</u>				
1		Collection Cart; Standard Head, Trolley, Cannister	\$1,395.00	\$1,395.00
			Sub-Total:	\$1,395.00
<u>GARAGE and SURFACE LOT MS1'S</u>				
3		MS1 (Pay-by-plate)	\$5,250.00	\$15,750.00
2		AC Conversion Kit	\$150.00	\$300.00
3		NFC Enabled	\$399.00	\$1,197.00
3		Closed Coin Cannister	\$75.00	\$225.00
1		Installation Services	\$200.00	\$200.00
1		Shipping	\$200.00	\$200.00
24		Paper Rolls (standard) approx 2000 3" tickets (.0045" thick)	\$24.50	\$588.00
1		MS1 EMV Card Reader Assembly (767-032)	\$135.00	\$135.00
0		Coin Validator Assembly (795-054)	\$69.00	\$0.00
0		Keypad Complete Assembly Symbols (810-003) 1X6	\$35.00	\$0.00
1		Battery 32Ah (rechargeable) (767-622-2P)	\$320.00	\$320.00
0		Pay-by-plate Alphanumeric Keypad Assembly (767-019)	\$175.00	\$0.00
			Sub-Total:	\$18,915.00
<u>EXTENDED WARRANTY</u>				
3		4-Year Extended Warranty - MS1	\$995.00	\$2,985.00
			Sub-Total:	\$2,985.00
<u>ENFORCEMENT / PERMIT MANAGEMENT</u>				
1		Permit Management Setup (One-time)	\$4,000.00	\$4,000.00
			Sub-Total:	\$4,000.00

*BUDGETED Recurring Meter Fees:				
1		EMS - All inclusive	\$894.00	\$894.00
4		City's Own Samsung 9 /Bluetooth Printer Software License Fee	\$70.00	\$280.00
620		SSPM - Monthly Fees, Reports and Communication (per meter)	\$5.75	\$3,565.00
3		MSPM - Monthly Fees, Reports and Communication (per meter)	\$25.00	\$75.00
620		On-going Real-time reporting Fee for DMS (Park Smarter / Coin)	\$2.75	\$1,705.00
620		Sensor Management System/Base Data Fee	\$3.50	\$2,170.00
		Gateway Fee (Per Credit card Transaction)	\$0.13	

Price Sheet prepared by: Michael Wilson, Director Regional Sales

Per meter / per Transaction - Secure Credit Card Gateway Fee: \$.13

All Recurring fees combined, per meter / per pole, average 7% per month

Rapid City will purchase the 4-year Extended Warranty and pay 25% of the total dollar every year after. This caveat will be included in the Contract and show that Rapid City will be billed on an annual with payment made prior to the start of the next year.

Sub Total	\$902,525.00
Sales Tax	TBD
TOTAL:	\$902,525.00
Monthly Fees	\$8,689.00
Yr-1 CAPX	\$713,100.00

To accept this quotation, sign here and return:

Name

Date

