



Rapid City Police Dept. - SD

4/6/2018

Q-162009-43196.665SS

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Axon Sales Representative
Stefan Schurman

sschurman@axon.com



QUOTE: Q-162009-43196.665SS

Axon Enterprise, Inc.
 Protect Life.
 17800 N 85th St.
 Scottsdale, Arizona, 85255
 United States
 Phone: (800) 978-2737

Issue Date: 04/06/2018

➔ Quote Expiration: 05/11/2018

Account Number: 144121

Start Date: 06/01/2018
 Payment Terms: Net 30
 Delivery Method: Fedex - Ground

Sales Representative:
 Stefan Schurman
 Phone:
 Email: sschurman@axon.com
 Fax:

Primary Contact:
 Jennie Clabo
 6053944117
 jennie.clabo@rcgov.org

BILL TO:
 Rapid City Police Dept. - SD
 300 KANSAS CITY STE. 200
 Rapid City, SD 57701
 US

SHIP TO:
 Jennie Clabo
 Rapid City Police Dept. - SD
 300 KANSAS CITY STE. 200
 Rapid City, SD 57701
 US

Year 1 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	336.00	336.00	5,712.00
80082	UNLIMITED BWC BUNDLE: YEAR 1 PAYMENT	100	948.00	411.16	41,116.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
80022	PRO EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80052	CAD/RMS SERVICE ADD-ON: YEAR 1 PAYMENT	126	180.00	180.00	22,680.00
80012	BASIC EVIDENCE.COM LICENSE: YEAR 1 PAYMENT	24	180.00	180.00	4,320.00
85110	EVIDENCE.COM INCLUDED STORAGE	240	0.00	0.00	0.00
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	100	499.00	499.00	49,900.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	100	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	50	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	100	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	17	42.00	42.00	714.00
74008	AXON DOCK, 6 BAY + CORE, AXON BODY 2	17	1,495.00	1,495.00	25,415.00
70112	AXON SIGNAL UNIT	33	279.00	279.00	9,207.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	50	0.00	0.00	0.00

Year 1 - BWC (Continued)

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Services					
85055	AXON FULL SERVICE	1	15,000.00	15,000.00	15,000.00
				Subtotal	175,000.00
				Estimated Shipping	0.00
				Estimated Tax	0.00
				Total	175,000.00

Year 1 - BWC Spares

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware					
74001	AXON CAMERA ASSEMBLY, ONLINE, AXON BODY 2, BLK	6	0.00	0.00	0.00
74020	MAGNET MOUNT, FLEXIBLE, AXON RAPIDLOCK	6	0.00	0.00	0.00
74021	MAGNET MOUNT, THICK OUTERWEAR, AXON RAPIDLOCK	3	0.00	0.00	0.00
11553	SYNC CABLE, USB A TO 2.5MM	6	0.00	0.00	0.00
11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	3	0.00	0.00	0.00
				Subtotal	0.00
				Estimated Tax	0.00
				Total	0.00

Year 2 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	336.00	336.00	5,712.00
80083	UNLIMITED BWC BUNDLE: YEAR 2 PAYMENT	100	948.00	1,413.52	141,352.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
80023	PRO EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80053	CAD/RMS SERVICE ADD-ON: YEAR 2 PAYMENT	126	180.00	180.00	22,680.00
80013	BASIC EVIDENCE.COM LICENSE: YEAR 2 PAYMENT	24	180.00	180.00	4,320.00
85110	EVIDENCE.COM INCLUDED STORAGE	240	0.00	0.00	0.00
				Subtotal	175,000.00
				Estimated Tax	0.00
				Total	175,000.00

Year 3 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	336.00	336.00	5,712.00
80084	UNLIMITED BWC BUNDLE: YEAR 3 PAYMENT	100	948.00	718.34	71,834.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
80024	PRO EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80054	CAD/RMS SERVICE ADD-ON: YEAR 3 PAYMENT	126	180.00	180.00	22,680.00
80014	BASIC EVIDENCE.COM LICENSE: YEAR 3 PAYMENT	24	180.00	180.00	4,320.00
85110	EVIDENCE.COM INCLUDED STORAGE	240	0.00	0.00	0.00
Subtotal					105,482.00
Estimated Tax					0.00
Total					105,482.00

Year 4 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	336.00	336.00	5,712.00
80085	UNLIMITED BWC BUNDLE: YEAR 4 PAYMENT	100	948.00	718.34	71,834.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
80025	PRO EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80055	CAD/RMS SERVICE ADD-ON: YEAR 4 PAYMENT	126	180.00	180.00	22,680.00
80015	BASIC EVIDENCE.COM LICENSE: YEAR 4 PAYMENT	24	180.00	180.00	4,320.00
85110	EVIDENCE.COM INCLUDED STORAGE	240	0.00	0.00	0.00
Subtotal					105,482.00
Estimated Tax					0.00
Total					105,482.00

Year 5 - BWC

Item	Description	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans & Packages					
87026	TASER ASSURANCE PLAN DOCK 2 ANNUAL PAYMENT	17	336.00	336.00	5,712.00
80086	UNLIMITED BWC BUNDLE: YEAR 5 PAYMENT	100	948.00	718.34	71,834.00
85110	EVIDENCE.COM INCLUDED STORAGE	4,000	0.00	0.00	0.00
80026	PRO EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	2	468.00	468.00	936.00
85110	EVIDENCE.COM INCLUDED STORAGE	60	0.00	0.00	0.00
80056	CAD/RMS SERVICE ADD-ON: YEAR 5 PAYMENT	126	180.00	180.00	22,680.00
80016	BASIC EVIDENCE.COM LICENSE: YEAR 5 PAYMENT	24	180.00	180.00	4,320.00
85110	EVIDENCE.COM INCLUDED STORAGE	240	0.00	0.00	0.00
				Subtotal	105,482.00
				Estimated Tax	0.00
				Total	105,482.00
				Grand Total	666,446.00



Discounts (USD)

Quote Expiration: 05/11/2018

List Amount	742,476.00
Discounts	76,030.00
Total	666,446.00

**Total excludes applicable taxes and shipping*

Summary of Payments

Payment	Amount (USD)
Year 1 - BWC	175,000.00
Year 1 - BWC Spares	0.00
Year 2 - BWC	175,000.00
Year 3 - BWC	105,482.00
Year 4 - BWC	105,482.00
Year 5 - BWC	105,482.00
Grand Total	666,446.00

Notes

Agency is using National IPA Contract #151809 for pricing and purchasing justification.

Axon's Sales Terms and Conditions

By signing this document, you certify that you have read and agree to the provisions set forth in this document and Axon's Master Services and Purchasing Agreement (MSPA), posted at <https://www.axon.com/legal/sales-terms-and-conditions>, as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. You represent that you are legally authorized to sign this Agreement on behalf of your entity. If you do not have this authority, please do not sign this document.

Signature: _____ **Date:** _____
Name (Print): _____ **Title:** _____
PO# (Or write N/A): _____

Please sign and email to Stefan Schurman at sschurman@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

Quote: Q-162009-43196.665SS

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