



Proposal

To: Mr. Rich Sagen
Rapid Transit

June 27th, 2017

**Project: Rapid Transit – Milo Barber
Video Management System Retrofit**

Mr. Rich Sagen:

Johnson Controls, Inc. (JCI) has prepared the following proposal to provide a turnkey solution for the deployment and retrofit of a video management system to serve the Rapid Transit Milo Barber Facility as requested and in accordance with the separately enclosed camera layout.

JCI will retrofit the existing VMS System by removing all cameras and cabling (cameras turned over to the owner) while installing new cameras in accordance with the separately enclosed layout. JCI will install new data cabling while extending them to the network closet to be served by a network POE switch (provided by others). All cameras will be programmed, tested, commissioned, focused and adjusted. JCI will furnish a recording server which will reside at the Milo Barber network closet. This recording server will manage and store the motion based video archives from the system. If requested, a client application will be installed on owner furnished workstations.

Below you'll find our equipment summary and proposed scope of work:

Base Bid - Video Management System Retrofit:

\$ 34,547.00

Base Bid - Video Management System Retrofit - Bill of Materials:

| <u>Qty.</u> | <u>Model #</u> | <u>Description</u> |
|-------------|----------------|--|
| +1 | 94640 | Recording Server, HP DL80, Video Server Intel Xeon E5-2620v4, 8-Core Processor 16GB DDR4 SDRAM 1600MHz 14.5 TB, RAID 5 with Hot Spare Windows Server 2012 R2, 5CAL |
| +1 | XPPBL | SW, Milestone Professional Base License |
| +13 | XPPCL | SW, Milestone Professional Camera License |
| +4 | P3707-PE | Camera, Axis, Multi-Lens, 1080P, POE, Exterior |
| +3 | P3225-VE | Camera, Axis, Fixed Vari-Focal, 1080P, POE, Exterior |
| +5 | P3225-V | Camera, Axis, Fixed Vari-Focal, 1080P, POE, Interior |
| +1 | Q3708-PVE | Camera, Axis, Panoramic, 15MP, POE, Exterior |
| +5 | T91B61 | Accessory, Wall Bracket |
| +4 | T91A64 | Accessory, Corner Bracket |
| +4 | T94M02D | Accessory, Pendant Cap |
| +1 | LOT | Low Voltage Cable |
| +1 | LOT | Electrical Materials, Conduit, Lift Rental, Etc |
| +1 | LOT | Labor, Electrical Installation and Field Terminations |
| +1 | LOT | Labor, Camera Adjustments/Focusing |
| +1 | LOT | Labor, Milestone Configurations, Commissioning |
| +1 | LOT | Labor, Owner Training |

**Project: Rapid Transit – Milo Barber
Video Management System Retrofit**

Scope of Work – Base Bid:

- JCI will provide a turnkey solution which includes all labor and materials pertaining to the installation of the video management system which accounts for Thirteen (13) cameras interconnected to a newly provided recording server and existing network infrastructure. JCI will provide thirteen (13) Milestone Professional channel licenses in addition to the camera equipment and electrical installation detailed above. The provided recording server is sized to support 4 additional 1080p cameras.
- This Video Management System, when connected through the cities network, will provide the capability to interface to the system remotely via a web browser, client application or mobile smart app. The performance functionality will be dependent upon the network infrastructure and client workstation builds.
- The dedicated recording server will reside in the existing network racks (CSAC) and will not be equipped with a monitor. It is assumed that the Network POE Switches will be provided by others, these will furnish power to the cameras.
- The cabling infrastructure will consist of Cat5e cabling installed in a free-air plenum fashion. JCI will reuse existing raceway where possible. All cabling will route from the camera to the IT Closet.

Assumptions:

- City of Rapid City will assist with network support.
- Work will be completed during normal business hours.

Included:

- 1 year parts and labor warranty
- Taxes

Excluded:

- Client Workstations (unless Alternate #1 is accepted)
- Network infrastructure, rack space, configurations, IP addressing assignments
- Network POE Switches, interconnections and configurations



Proposal

**Project: Rapid Transit – Milo Barber
Video Management System Retrofit**

Thank you for the opportunity to provide this proposal. Please contact me at 605-362-5325 with any questions regarding this proposal.

Submitted by,
Jason M Klocker
Jason M Klocker
Johnson Controls, Inc.
Account Executive, Security & Fire

AUTHORIZATION TO PROCEED WITH PROPOSED WORK:

(IMPORTANT: This proposal incorporates by reference the terms and conditions on the following page.)
This proposal are hereby accepted and Johnson Controls is authorized to proceed with the work; subject, however, to credit approval by Johnson Controls, Inc., Milwaukee, Wisconsin.

Johnson Controls, Inc.

Purchaser
Company: _____

Jason Klocker
Signature

Signature: _____

Name: _____

P.O. Number _____

TERMS AND CONDITIONS

By accepting this proposal, Purchaser agrees to be bound by the following terms and conditions:

1. **SCOPE OF WORK.** This proposal is based upon the use of straight time labor only. Plastering, patching and painting are excluded. "In-line" duct and piping devices, including, but not limited to, valves, dampers, humidifiers, wells, taps, flow meters, orifices, etc., if required hereunder to be furnished by Johnson, shall be distributed and installed by others under Johnson's supervision but at no additional cost to Johnson. Purchaser agrees to provide Johnson with required field utilities (electricity, toilets, drinking water, project hoist, elevator service, etc.) without charge. Johnson agrees to keep the job site clean of debris arising out of its own operations. Purchaser shall not back charge Johnson for any costs or expenses without Johnson's written consent. Unless specifically noted in the statement of the scope of work or services undertaken by JCI under this agreement, JCI's obligations under this agreement expressly exclude any work or service of any nature associated or connected with the identification, abatement, clean up, control, removal, or disposal of environment Hazards or dangerous substances, to include but not be limited to asbestos or PCBs, discovered in or on the premises. Any language or provision of the agreement elsewhere contained which may authorize or empower the Purchaser to change, modify, or alter the scope of work or services to be performed by JCI shall not operate to compel JCI to perform any work relating to Hazards without JCI's express written consent.
2. **INVOICING & PAYMENTS.** Johnson may invoice Purchaser monthly for all materials delivered to the job site or to an off-site storage facility and for all work performed on-site and off-site. Purchaser shall pay Johnson at the time purchaser signs this agreement an **advance payment equal to 10% of the contract price**, which advance payment shall be credited against the final payment (but not any progress payment) due hereunder and purchaser agrees to pay Johnson additional amounts invoiced upon receipt of the invoice. Waivers of lien will be furnished upon request, as the work progresses, to the extent payments are received. If Johnson's invoice is not paid within 30 days of its issuance, it is delinquent.
3. **MATERIALS.** If the materials or equipment included in this proposal become temporarily or permanently unavailable for reasons beyond the control and without the fault of Johnson, then in the case of such temporary unavailability, the time for performance of the work shall be extended to the extent thereof, and in the case of permanent unavailability, Johnson shall (a) be excused from furnishing said materials or equipment, and (b) be reimbursed for the difference between the cost of the materials or equipment permanently unavailable and the cost of a reasonably available substitute therefor.
4. **WARRANTY.** Johnson warrants that the equipment manufactured by it shall be free from defects in material and workmanship arising from normal usage for a period of one (1) year from delivery of said equipment, or if installed by Johnson, for a one (1) year from installation. Johnson warrants that for equipment furnished and/or installed but not manufactured by Johnson, Johnson will extend the same warranty terms and conditions which Johnson receives from the manufacturer of said equipment. For equipment installed by Johnson, if Purchaser provides written notice to Johnson for any such defect within thirty (30) days after the appearance or discovery of such defect, Johnson shall at its option, repair or replace the defective equipment. For equipment not installed by Johnson, if Purchaser returns the defective equipment to Johnson within thirty (30) days after appearance or discovery of such defect. Johnson shall, at its, option, repair or replace the defective equipment and return said equipment to Purchaser. All transportation charges incurred in connection with the warranty for equipment not installed by Johnson shall be borne by the Purchaser. These warranties do not extend to any equipment which has been repaired by others, abused, altered, or misused, or which has not been properly and reasonably maintained. **THESE WARRANTIES ARE IN LIEU OF ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, THOSE OF MERCHANTABILITY AND FITNESS FOR A SPECIFIC PURPOSE.**
5. **LIABILITY.** Johnson shall not be liable for any special, indirect or consequential damages arising in any manner from the equipment or material furnished or the work performed pursuant to this agreement.
6. **TAXES.** The price of this proposal includes sales, use and excise tax but does not include duties or other similar taxes, unless required by federal, state or local law. Purchaser shall pay, in addition to the stated price, all taxes not legally required to be paid by Johnson or, alternatively, shall provide Johnson with acceptable tax exemption certificates. Johnson shall provide Purchaser with any tax payment certificate upon request and after completion and acceptance of the work.
7. **DELAYS.** Johnson shall not be liable for any delay in the performance of the work resulting from or attributed to acts or circumstances beyond Johnson's control, including, but not limited to, acts of God, fire, riots, labor disputes, conditions of the premises, acts or omissions of the Purchaser, Owner, or other Contractors or delays caused by suppliers or subcontracts of Johnson, etc.
8. **COMPLIANCE WITH LAWS.** Johnson shall comply with all applicable federal, state and local laws and regulations and shall obtain all temporary licenses and permits required for the prosecution of the work. Licenses and permits of a permanent nature shall be procured and paid for by the Purchaser.
9. **ATTORNEY'S FEES.** Purchaser agrees that he will pay and reimburse Johnson for any and all reasonable attorneys' fees which are incurred by Johnson in the collection of amounts due and payable hereunder.
10. **INSURANCE.** Insurance coverage in excess of Johnson's standard limits will be furnished when requested and required. No credit will be given or premium paid by Johnson for insurance afforded by others.
11. **INDEMNITY.** The Parties hereto agree to indemnify each other from any and all liabilities, claims, expenses, losses or damages, including attorney's fees, which may arise in connection with the execution of the work herein specified and which are caused, in whole or in part, by the negligent act or omission of the indemnifying Party.
12. **OCCUPATIONAL SAFETY AND HEALTH.** The Parties hereto agree to notify each other immediately upon becoming aware of an inspection under, or any alleged violation of, the Occupational Safety and Health Act relating in any way to the project or project site.
13. **ENTIRE AGREEMENT.** This proposal, upon acceptance, shall constitute the entire agreement between the parties and supersedes any prior representations or understandings.
14. **CHANGES.** No change or modification of any of the terms and conditions stated herein shall be binding upon Johnson unless accepted by Johnson in writing.